

PA13-56

SB1004

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**CONNECTICUT
GENERAL ASSEMBLY
HOUSE**

**PROCEEDINGS
2013**

**VOL.56
PART 14
4512 – 4855**

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Thank you, Representative, and Kelly, welcome to the Chamber. You're very well behaved today. Thank you.

The House will return to the Call of the Calendar. Will the Clerk please call House Calendar Number 387.

THE CLERK:

Mr. Speaker, House Calendar Number 387, Favorable Report of the Joint Standing Committee on Commerce, Senate Bill Number 1004 AN ACT ENCOURAGING THE EXPORTATION OF STATE PRODUCTS AND SERVICES THROUGH THE SMALL BUSINESS EXPRESS PROGRAM.

DEPUTY SPEAKER BERGER:

Representative Perone, the House Chair of the Commerce Committee.

REP. PERONE (137th):

Thank you, Mr. Speaker. I move for acceptance of the Joint Committee's Favorable Report and passage of the bill.

DEPUTY SPEAKER BERGER:

The message before the Chamber is the acceptance of the Joint Committee's Favorable Report and passage of the bill in concurrence with the Senate. Please proceed.

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REP. PERONE (137th):

Thank you, Mr. Speaker. The bill essentially expands the types of businesses that qualify for priority funding out of the DECD Small Business Express Program. It does, by extending priority for express funding to businesses attempting to export products and services to foreign markets, such businesses still must meet the express eligibility criteria and under current law the Commissioner may give priority to the businesses that create jobs and materially contribute to the state's economy by among other things, selling most of their products and services to customers outside of the State of Connecticut.

DEPUTY SPEAKER BERGER:

Thank you, Representative. Will you remark further on the bill before us? Will you remark further on the bill before us? Representative Lavielle.

REP. LAVIELLE (143rd):

Thank you, Mr. Speaker. I have a couple of questions for the proponent.

DEPUTY SPEAKER BERGER:

Please proceed, ma'am.

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REP. LAVIELLE (143rd):

Thank you, Mr. Speaker. Through you, we obviously passed this bill out of the Commerce Committee and I remember it well. I simply note that there has been since then, an Amendment on the Senate floor and I just wonder if my good colleague, the House Chair of the Committee would explain to us the sense of the Amendment.

Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Yes, thank you, Representative. We're waiting for the good Chairman to call that Amendment and we will debate that. Thank you. Representative Perone.

REP. PERONE (137th):

Mr. Speaker, the bill has already been amended in the Senate. I would just like to speak to the Amendment, if that's my understanding of the situation.

DEPUTY SPEAKER BERGER:

That is correct. You would have to call the Amendment, LCO 5888 first, and then we will debate that and pass that and then return to the bill.

REP. PERONE (137th):

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Okay, thank you, Mr. Speaker. Yes. I have an Amendment I'd like to call. I'd like to call LCO 5888 and be allowed to summarize.

DEPUTY-SPEAKER BERGER:

Will the Clerk please call LCO Number 5888 and it will be designated as Senate Amendment "A".

THE CLERK:

Mr. Speaker, LCO Number 5888 designated Senate Amendment Schedule "A" offered by Senator LeBeau et al.

DEPUTY SPEAKER BERGER:

Thank you, Mr. Clerk. The good Representative seeks leave of the Chamber to summarize the Amendment. Is there objection to summarization? Is there objection to summarization? Seeing none, please proceed.

REP. PERONE (137th):

Thank you, Mr. Speaker. Essentially, the way the current language is written, the Commissioner shall give priority for available funding to small businesses creating jobs and for economic-based industries and industries that do exportation.

Essentially what the language would do is, with regards to companies exporting, that the language

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really essentially changes a shall to a may, which gives the Commissioner of DECD further discretion in terms of where to apply those funds. Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Thank you, Representative. Representative Lavielle on the strike-all Senate Amendment. Please proceed.

REP. LAVIELLE (143rd):

Thank you, Mr. Speaker. Just for clarification, then, as before, the Commissioner shall give priority under the Small Business Express Program to small businesses that create jobs, but the shall changes to a may for economic-based industries and for exportation activities?

Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Perone.

REP. PERONE (137th):

Just verifying. That is correct. Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Lavielle.

REP. LAVIELLE (143rd):

Thank you, Mr. Speaker. And I thank the Representative for his answer.

This is the one thing I think we need to be clear on because there's a may and a shall going on here and we used to have a shall all through and now it's become a may.

What exactly does priority mean so that we're straight on that? Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Perone.

REP. PERONE (137th):

Through you, Mr. Speaker, that's an excellent question. It was one certainly that I had and in the case of economic development and the sort of the fluid situation of our state's economy and the need to make decisions, the best decisions that the Commissioner of the DECD could make with regards to where to prioritize funding, I think that the intent of the Amendment is to allow the Commissioner to focus on the areas within those three terms within the Amendment here where the greatest impact is likely to be obtained. Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Lavielle.

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REP. LAVIELLE (143rd):

Thank you, Mr. Speaker. And I agree with Representative Perone. I want to be sure on one point of procedural intent and I'm just doing this for legislative intent.

When we talk about priority, is what we're getting at that the Commissioner, all other things being equal in an application, would not necessarily have a rationale provided in statute for deciding on one business as opposed to another unless she were given the option of granting priority to one of the applications.

I just, I think priority here is a procedural term as opposed to a pronouncement on which type of program is most important and I just want us to be clear, and I do support the bill on what it is that this actually allows her to do procedurally.

So if the House Chair has any more light he could shed on that, it would be a good thing.

Thank you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Perone.

REP. PERONE (137th):

Now we got cut off. Must have driven through a tunnel. Through you, Mr. Speaker, essentially the, yeah, the legislative intent within the bill is not to give exports any less weight within the decision process. It's really about controlling the number of entities that have the same weight as essentially would be a first priority that the Commissioner would have to deal with.

Essentially, it allows the Commissioner to have a little more discretion within the sort of narrowly drafted pool of entities we're discussing here.

Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Lavielle.

REP. LAVIELLE (143rd):

Am I back? Very good. Thank you, Mr. Speaker.

Do we know why the Amendment changes the shall to a may? Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Perone.

REP. PERONE (137th):

Through you, Mr. Speaker, it's somewhat, I won't say speculative, but I would say that there, I believe that there is certainly a focus by the DECD to see

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that we are focusing on resources in areas that we think are going to have the greatest impact.

But if I try to zero in on a more specific reason, it would be somewhat speculative on my part and this is probably not the forum to guess.

Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Lavielle.

REP. LAVIELLE (143rd):

Thank you, Mr. Speaker. I'm just a bit concerned about this because the bill is, the Amendment is exactly as the bill was, and the bill said that the Commissioner shall give priority to applicants for the Small Business Express assistance. She shall give priority to those in economic-based industries and those attempting to export their products.

And then there was a purposeful Amendment that was put together and passed in the Senate that said, no actually, she is not obligated to give priority, but she can if she wants.

So since it was purposeful, there must have been some reason for it, and I just think we ought to understand that here in the House before we vote.

Through you, Mr. Speaker.

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DEPUTY SPEAKER BERGER:

Representative Perone, further reason.

REP. PERONE (137th):

Yes, thank you, Mr. Speaker. I think that's a good point. Really, my understanding is that, I think that the Commissioner wanted the ability to prioritize, have the ability to prioritize companies that weren't necessarily exporting and focus on companies that were focused on, you know, the base industries first without having the obligation of putting, say an exporting company, ahead of that.

So I think it's really, again, I think it gives the Commissioner a greater amount of discretion about where to focus, but I think that's more the intent.

Through you.

DEPUTY SPEAKER BERGER:

Representative Lavielle.

REP. LAVIELLE (143rd):

Thank you, Mr. Speaker. Let me just say a couple of things. This was a bill that we all agreed on in Commerce. We're fine with it. I'm fine with it. I think, you know, we have just for the others who may be watching and not be reading the bill, the economic-based industries are defined as including but not

limited to those in the field of precision manufacturing, business services, green and sustainable technology and bioscience and information technology.

And then we have businesses that export, and we all agreed that those were good areas to put emphasis on and good areas where businesses have a good chance to create jobs and grow their markets and grow their revenues, and we all agreed that that was good.

And so we agreed that if there were applications by folks in those industries and then there were, or folks who were exporting and then there were some others, that it was intelligent to recommend that these should be given priority by the Commissioner.

And it seems that the Amendment has taken a step back from that view and instead says well, if the Commissioner feels like giving a business in one of these categories she can do it if she wants.

And what perplexes me about this is that that doesn't seem to really do anything, because I think she could have done it if she wanted to anyway and that is, in fact, may I ask that as a question, Mr. Speaker.

Without this Amendment, could she, without the bill, could she give priority to businesses in any of these categories anyway? Through you.

DEPUTY SPEAKER BERGER:

Representative Perone.

REP. PERONS (137th):

Through you, Mr. Speaker. It's likely that they would have to be given the same amount, similar weight, similar priority and again, I think that speaks to the purpose of the Amendment, which is that you know, all things considered if the Commissioner felt that there was a need to focus on say manufacturing or other based industries, given funds, given because we're looking at this going forward, that whether or not, the question is whether or not the Commissioner would be able to address those other areas as a priority first.

Under, I think under the existing language before the Amendment, she would be obligated to give the same weight to exporting companies as this Amendment is written. And I think again, the purpose of the Amendment is just to grant the Commissioner a little more discretion about how to use those funds. Through you, Mr. Speaker.

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DEPUTY SPEAKER BERGER:

Representative Lavielle.

REP. LAVIELLE (143rd):

Thank you, Mr. Speaker. I, as I say, I think we had good discussions and good agreement and I believe, I'm not sure, I'd have to check again, but I think the Committee was unanimous on the underlying bill, and I may have to look that up to verify, but I think it was.

And I think, my view is that the Amendment is, yes, I'm just looking that up. It was unanimous.

The Amendment attenuates really the voice of the bill and I think it actually, we had something that was going to make a statement and do something and the Amendment just sort of nullifies that. I don't think the Amendment actually does anything and now the Amendment has become the bill, so this is very innocuous.

But I don't actually think it does anything anymore and I don't think we need it because it doesn't do anything. It's a little sloppy and that's unfortunate because the Commerce Committee does good work, and you know, to elaborate on that, I think that these areas that are mentioned here, precision

manufacturing, we know, we had people here yesterday in the building. We had about 100 businesses that were involved in precision manufacturing, which is the kind of manufacturing where Connecticut really excels. That's a good area to emphasize and we know we need a more highly skilled workforce, more people.

We know that jobs are open. We know we can grow those markets. Business services, green and sustainable technology, and we certainly have put the emphasis on bioscience. I don't think there can be any doubt in this Chamber that bioscience has become a focus of this administration and of this General Assembly, with Jackson Labs, with the UConn Health Center, with some other plans that will come up in some later Commerce bills, even. So all of these are good priority areas.

And then exports, we had some testimony from businesses that explained to us that sometimes with even a one shot, which is what Small Business Express does, with a one shot incentive, or one shot help, a business can actually make structural change in the size of its market, and in its ability to reach more people and more businesses, simply by going abroad.

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And so all of these things are good priority areas, and I would hope that, and I do believe that, because I think that the DECD does good work. I would hope that they are focusing on these areas as they award, as they make small business express business program awards.

So I'm a little disappointed in the Senate Amendment because it does take away the force of the bill and as I say, I don't think it does anything terrible. It's not going to do any damage to our state or to the small business program, but I don't actually think it does anything at all. So that's my comment and I thank you, Mr. Speaker, and I thank my good colleague, the Chair, the House Chair of Commerce.

DEPUTY SPEAKER BERGER:

Thank you, Representative. Will you comment further on Senate Amendment "A"? Will you comment further on Senate Amendment "A"? Representative Sawyer.

REP. ZIOBRON (34th):

Thank you, Mr. Speaker. I'll defer to my
~ colleague, Representative Sawyer. I didn't know if

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you said Sawyer or Ziobron, so Mr. Speaker, I'll defer to my colleague if you don't mind. Thank you.

DEPUTY SPEAKER BERGER:

I guess I announced Representative Sawyer.
Representative Sawyer of the 55th.

REP. SAWYER (55th):

Thank you, Mr. Speaker, and thank you Representative. I listened carefully to the discussion that we just had on this particular Amendment and I do very much understand Representative Lavielle's concerns and the lack of depth in this particular Amendment.

One of the things that we do know, however, in the State of Connecticut, is in the past two years we have found an unprecedented growth in exporting. That exporting I think can be directly attributed to a new set of dynamics that has happened in the State of Connecticut.

The U.S. Department of Commerce has an export office in Connecticut that has risen to be the top in the country, the top office in the country. In that office there are returned veterans on a very special internship program that is now available to people to learn specialized exporting business practices, and

the state has developed a partnership with the U.S. Department of Commerce to be able to expand a lot of the trade information to our Connecticut businesses, and they have made Connecticut small businesses some of their top priorities.

Mr. Speaker, that increase in exporting has been 11 percent, and that's no small feat in this tough economy. Eleven percent has made a marked difference for a lot of these small companies.

At the present time, as a matter of fact, our Secretary of State is with someone from DECD as well as the U.S. Department of Commerce Executive Director and they're in China at the present time with other companies working to put together those partnerships.

So, Mr. Speaker, where in this case we are looking at extending for the business express in Line 17 and 18 an addition that businesses attempting to, and the word is attempting, attempting to export their products or services to foreign markets, we have in Connecticut now a specific place for people to get the resource that the small towns need when they are going to take their product across the pond or in the other direction, certainly across the Pacific.

We are looking to make a difference for these companies and sometimes the smallest amount of consultation, sometimes the largest amount of help getting through the unbelievable paperwork. I don't think I even have to tell people what that's like with government these days, but to learn how to do that interaction across the seas when there is a language barrier, when there is a financial situation between the two companies and they're trying to sort out how to, which way to send the money and under what denomination.

Mr. Speaker, we have this incredible resource through this partnership between the state and the U.S. Department of Commerce and I am very pleased to see this and it is my hope that even though in the state that this language is in, that we'll be able to help some of those businesses.

Thank you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Thank you, Representative. Representative Ackert of the 8th.

REP. ACKERT (8th):

Thank you, Mr. Speaker, and a couple quick questions to the proponent of the Amendment.

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DEPUTY SPEAKER BERGER:

Please prepare yourself, Representative Perone.
Proceed, Representative Ackert.

REP. ACKERT (8th):

Thank you, Mr. Speaker. Now, this does not
change the requirements that are existing in the Small
Business Express Program for the years, the timeframe
established and they're already active in business?

Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Perone.

REP. PERONE (137th):

No, through you, Mr. Speaker, I don't believe it
does. No. Through you, Mr. Speaker.

REP. ACKERT (8th):

Thank you, because the --

DEPUTY SPEAKER BERGER:

Representative Ackert.

REP. ACERT (8th):

Thank you, Mr. Speaker. Because on Line 18 the
word attempting, so businesses attempting to export
their products or services to foreign markets. I'm
just making sure that these do fit the criteria of
existing businesses that possibly do export or they're

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looking to attempt to export. Through you, Mr.

Speaker.

DEPUTY SPEAKER BERGER:

Representative Perone.

REP. PERONE (137th):

Through you, Mr. Speaker, that is a fair question. It is, but I believe it is looking to businesses looking to export and may include business that already do.

Through you.

REP. ACKERT (8th):

And thank you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Ackert.

REP. ACKERT (8th):

Thank you. And I'm just curious. I actually like the word shall that was in the original language on Line 13 that became may, and I'm wondering why, because I think that the shall fit because we were looking specifically with this program, to, you know, fit what was in there, economic-based. I like the value. I like the, what was added in Line 17 and 18, but I'm wondering, the may now allows you to open up this funding to many, many different businesses as we

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did for some reason, which did not fit this Small Business Express Program and that was the restaurant in West Hartford that was given a loan that we're now looking to get money back from them.

And the concern is the may, and is there a reason why we went from shall to may? Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Perone.

REP. PERONE (137th):

Well, with regard to the word may as it pertains to the restaurant, that I couldn't speak to.

Again, it is a question of where the DECD is feeling the most comfortable, based on their analysis within the trends of the economy, where they think, you know, the growth is, where they think the strength is, where they are able to focus their resources, and I think that's the spirit of the underlying Amendment.

Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Ackert.

REP. ACKERT (8th):

Thank you, Mr. Speaker. And would this use what we currently fund? With this bill we're not adding any additional funding to this program?

Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Perone.

REP. PERONE (137th):

None that I'm aware of. Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Ackert.

REP. ACKERT (8th):

Thank you, Mr. Speaker, and I thank the good gentleman for his answers.

DEPUTY SPEAKER BERGER:

Thank you, Representative. Will you comment further on the Amendment before us? Will you comment further on Senate Amendment "A"?

If not, I will try your minds. All those in favor of Senate Amendment "A", signify by saying Aye.

REPRESENTATIVES:

Aye.

DEPUTY SPEAKER BERGER:

All those opposed?

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REPRESENTATIVES:

No.

DEPUTY SPEAKER BERGER:

The Ayes have it. The Amendment passes. Will you comment further on the bill before us as amended? Will you comment further on the bill before us as amended? Representative Ziobron of the 34th.

REP. ZIOBRON (34th):

Thank you, Mr. Speaker. Through you, I have a question to the proponent of the bill please.

DEPUTY SPEAKER BERGER:

Please proceed, Representative.

REP. ZIOBRON (34th):

Thank you. I listened very intently to the questions regarding this bill, and I like this bill and I became a co-sponsor a few days ago when I saw it on the Calendar, but this Amendment causes me to say, why?

So now it is the actual bill, so through you, Mr. Speaker, to the good Representative, why the need for the Amendment? How did it change? I tried listening to your answers to Representative Lavielle and I really didn't understand the need for this.

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So through you, Mr. Speaker, if the good Representative would indulge me in explaining one more time why the change? It's important to me. I believe in the Small Business Express Program. I think it's one of the better programs we have versus the first five, or the first ten or the first fifteen, so I actually like this program, but I'm very confused over the way it reads now with this Amendment.

So through you, Mr. Speaker, if the good Representative would just indulge me and explain it one more time. Thank you.

DEPUTY SPEAKER BERGER:

Thank you, Representative. Representative Perone.

REP. PERONE (137th):

Thank you. Through you, Mr. Speaker, essentially the exporters wouldn't receive one dime less than necessary if the Commissioner of the DECD felt that that was where the growth is, that's where the focus of the state's economy needs to be.

But that said, and to Representative Lavielle's good points, we do have several other sub-categories of industry that need attention and that need focus.

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So the question is, do we need to continually segment the resources into these three categories, or can we give the DECD discretion, to target the areas that are really working.

But again, there's nothing in this that says exporting has to be, you know, given short (inaudible) if anything. To the point that, you know, it's growing at 11 percent. Great. Let's get it to 12 and I hope the DECD Commissioner would fund it appropriately.

So again, it's really, it's about creating priorities and I think that's what this Amendment does.

DEPUTY SPEAKER BERGER:

Representative Ziobron.

REP. ZIOBRON (34th):

Thank you so much for answering my question again. I know sometimes it could be frustrating when you repeat yourself, so I appreciate that.

Through you, Mr. Speaker, my additional question would be, you know, I think we've all read, at least I have, a lot of news reports over restaurant closings that have been the recipients of the Small Business

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Express Program and it's of course, very disheartening to see that.

And through you, Mr. Speaker, I'm just curious to the Representative, do you believe that this change or the direction that DECD has to look at exporting is maybe slightly because of that record?

Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Perone.

REP. PERONE (137th):

Again, it's hard for me to speak to one specific case as it pertains to this bill. The fact is, and my hope for the DECD is that this and other legislation that has been created over the last 18 months gives, would give the DECD the capacity to better augment its abilities to create the analysis and the understanding that focuses resources where the economy, based on trends, based on every indicator that the State of Connecticut has, would be the right place.

So, in that larger sense, I think this bill is on the right track. Through you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Representative Ziobron.

REP. ZIOBRON (34th):

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Thank you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Thank you. Will you comment further on the bill as amended before us? Will you comment further on the bill as amended before us?

If not, will staff and guests please come to the Well of the House. Will Members please take your seats.

Oh, I did not see your light, Representative, but I see your light now. Representative Lavielle, Ranking Member of the Commerce Committee.

REP. LAVIELLE (143rd):

It is a pleasure to light up the room for you, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Is that a may or a shall?

REP. LAVIELLE (143rd):

My light wasn't on, actually. I was waiting to see if there was anyone else.

Again, I know that I made extensive commentary before and I do believe that giving priority to these particular sectors that are called in the bill or in the bill now, economic-based industries is a good thing, and I believe that giving priority to

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businesses that are trying to export their products is a good thing.

And Representative Sawyer made some remarks on that and I believe she's absolutely right. Connecticut's a very small state and to have access to larger markets, you've got the country and then you've got the world, and again, a one short form of assistance can actually help a business over the long term in that context.

So I believe this is all a good thing. The comments that I made that reflected some misgivings were really in the drafting here in the may instead of the shall. I don't believe that there is anything negative in the bill as it is now written, but I do believe it could have been stronger had we retained the underlying bill as it was.

And I thank you for the time, Mr. Speaker.

DEPUTY SPEAKER BERGER:

Thank you, Representative, and we will be back in January, Representative.

Will you remark further on the bill before us?
Will you remark further on the bill before us?

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If not, will staff and guests please come to the Well of the House. Will Members please take your seats. The machine will be opened.

THE CLERK:

The House of Representatives is voting by Roll Call. Members to the Chamber please.

The House of Representatives is voting by Roll Call. Members to the Chamber immediately.

DEPUTY SPEAKER BERGER:

Have all the Members voted? Have all the Members voted? Will the Members please check the board to determine if your vote is properly cast.

If all the Members have voted, the machine will be locked and the Clerk will take the tally. Will the Clerk please announce the tally.

THE CLERK:

Mr. Speaker, Senate Bill Number 1004 in concurrence

With the Senate, as amended by Senate "A".

Total Number Voting	136
Necessary for Passage	69
Those voting Yea	136
Those voting Nay	0
Those absent and not voting	14

DEPUTY SPEAKER BERGER:

The bill as amended passes in concurrence with
the Senate.

Representative Kokoruda of the 101st, what
purpose do you rise, ma'am?

REP. KOKORUDA (101st):

Thank you, Mr. Speaker, I rise for a point of
introduction.

DEPUTY SPEAKER BERGER:

Please proceed.

REP. KOKORUDA (101st):

Thank you, Mr. Speaker, today I would like to
introduce the First Selectwoman of Durham,
Connecticut. On behalf of Vinnie Candelora,
Representative Candelora who is at a meeting and
myself, well with the redistricting, the little Town
of Durham has four Legislators, and Laura Francis the
First Selectwoman of Durham, her sixth term, her sixth
year, invited us all in, sat us down and told us what
she expected, and I think we're living up to it,
hopefully, Laura.

But I just wanted to introduce you to her today.
She does a wonderful job. Every decision she makes is

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they have open and available time on their own assets.

SENATOR LeBEAU: Thank you very much.

Any further questions?

RONALD ANDREOLI: Thank you.

SENATOR LeBEAU: Thank you.

RONALD ANDREOLI: Thank you.

SENATOR LeBEAU: Okay. Up next will be Vladimir Dolynuk. I'm hopefully pronouncing that correctly. Followed by William Henderson.

VLADIMIR DOLYNUK: Good afternoon. I'm here to support Bill 1004. And I was asked to testify in front of this committee regarding the challenges and difficulties that companies may face while trying to enter foreign markets. I have -- can you hear me well? I have been in business for 20 years now and I have MBA degree.

At this time I teach marketing at a local university for graduate level students and have been running my own company since 1999. The majority part of my business is focused on exporting products to China and Japan. In today's global market economy I can see that the way companies are doing business is nowadays significantly different than was done ten years ago.

Many governments are helping their companies in promoting their businesses. And I think that it's very important for the State of Connecticut to provide more support to local small and medium sized businesses so those businesses can become stronger and bring more

income.

One of the most important tools that Connecticut companies can get is they can get access to foreign markets and loan programs. And loan can help Connecticut companies to develop better sales channels for their products and services in international markets. And I -- one of the major difficulties that I think Connecticut companies may face while trying to penetrate foreign markets.

First of all its finding experience and sales agents that you can trust that will be able to help you identify availability of similar products in the markets, information about your competitors, information about pricing and suggest whether there is a demand for the company's product.

Finding -- finding potential customers in these markets, identifying target segments, advising what sales channels to use and how to use them, assisting in price strategies, assisting -- assistance with sales goals, meetings, simple confluations and just communicating with customers, helping with product positioning, introducing the products to current -- to foreign markets, understanding legal systems, tariffs, quotas, and customers that might prevent companies from doing business outside the United States, understanding international payment terms, terms of sales like for example letter of credits how to deal with them. Those are very complicated items. Terms CIF, FOB, et cetera.

Securing open credit sales to some foreign countries and attending product shows in foreign markets. Every company basically that is trying to develop and promote their business in a foreign market faces big challenges. And

when the company is trying to export their businesses, their products they are facing probably ten or 100 times more challenges and difficulties.

And for small and medium sized companies it's a very difficult choice to make whether they need to go international or not. And if they don't it means less income to the State and less prosperity to us. Thank you for your attention. Do you have any questions?

REP. PERONE: Thank you for your testimony. This is a -- this is an important bill in you know in a lot of ways. My understanding is that exports to China from Connecticut in the last ten years or so has gone up by about 1,000 percent and it's been very robust. And I'm not sure if that is the case but I do -- I do understand there's been some real growth there.

The question is from your standpoint I mean is it -- is it more organic or is word of mouth getting around because you know what you're saying is about having you know agents really help people understand what the climate is in China and where their products could fit into you know an export program or how they can begin to connect with companies I think is -- is critical. So I'd just -- I'm trying to get your sense of what do you -- where do you think that growth is coming from?

VLADIMIR DOLYNUK: I'm sorry. I didn't hear you exactly well but I think you're --

REP. PERONE: Well I basically I think that growth has been on the rise over the last ten years from Connecticut to China. The question is what is -- what do you think is causing that?

VLADIMIR DOLYNUK: The sales -- you're saying to the

sales companies?

REP. PERONE: There's been exports -- an increase in exports over the last ten years.

VLADIMIR DOLYNUK: Well I think that -- I think that one main item is that Chinese market became more mature. For example ten or 20 years ago Chinese companies did not require such sophisticated products that could be exported from the United States.

Now their companies are getting more mature. They need more mature, more precise, more high tech products. And Connecticut is a high tech State so that opens many doors for Connecticut companies to export products to China.

REP. PERONE: Okay. And -- so based on your testimony can you -- do you mind just giving me an example of say a company is interested in doing a business in China how do you think this bill would help facilitate that?

VLADIMIR DOLYNUK: Well it's a very good question, Sir. The thing is that if you're looking for a small company or medium sized company they have a limited amount of resources and they --

REP. PERONE: Limited amount of what? I'm sorry.

VLADIMIR DOLYNUK: Limited amount of resources.

REP. PERONE: Oh, I'm sorry.

VLADIMIR DOLYNUK: And many challenges that they're facing. Basically if you were a one owner company have to -- you're probably going to go and take opportunities that you know and more comfortable.

REP. PERONE: So this is a -- you see this bill in a

way that helps companies sort of mitigate risk.

VLADIMIR DOLYNUK: Correct. Correct. Because that will take more time, more energy and investment and definitely companies have less experience and less knowledge. A specific example about Japanese markets. As Chinese markets become more and more open there is more information. But Japanese market still stays very closed for U.S. companies.

REP. PERONE: Yeah my -- I understand there's some challenges in the Chinese market as well.

VLADIMIR DOLYNUK: Right.

REP. PERONE: But you know clearly it's something that everybody's trying to work through. I don't really -- I mean, yeah I would need for you to clarify this all day but I'm going to actually let some of the other members.

Any other questions?

Yes, Representative.

REP. CUEVAS: Thank you for your testimony. My question is is there currently a process for exportations with the State?

VLADIMIR DOLYNUK: That is correct. There is current --

REP. CUEVAS: And -- and -- I just want to finish my question. I'm sorry.

VLADIMIR DOLYNUK: That's okay.

REP. CUEVAS: So if -- what would this bill do streamlining some type of process through an application process? What's the difference that it -- how would it be more helpful?

VLADIMIR DOLYNUK: It's a very good question, Sir. At this time there is federal help for exporters, special federal help assistance program. The thing is that this federal assistance programs provides very limited support. I was using personally this program when I was working at Oberg Stainless Steel and Special Metals.

It's a Connecticut company based headquarters in Wallingford. And the problem was that they provided a very limited amount of information. As I mentioned in my statement number one is trying to find sales -- representatives or sales agents that know the market. We were given the list of like 25 people that basically people in -- that U.S. Embassy in China probably never met.

So basically the beginning was right at the end for this deal. What I like about federal assistance program that they are trying to promote U.S business in general and they're trying to promote U.S. companies to visit -- to attend sales shows, for example (inaudible) air show and many other shows. However that -- that still requires a lot of financial assistance.

So I am afraid that those small and medium sized companies will just not -- will not be able to do that under current circumstances. I think this -- there are many things that may help. I mean I live in Connecticut for 21 years now. I have children here. I would like Connecticut to prosper. So I think this is one of the steps that will help small business owners -- help their businesses. Why I raise this question, I saw that other countries basically help their companies to export their products.

For example China, they help a lot of their businesses to -- in their first stages to -- to export their products and businesses. And I mean I'm for fair competition but I think as a State we need to look into those possibilities helping out businesses too. Did I answer your question, Sir?

REP. CUEVAS: Yeah. (Inaudible.)

REP. PERONE: Answered a few of mine too.

REP. CUEVAS: Yes. Yes it does. And lastly is who do you see putting together the formality for - - for the streamlined application process? Like what players do you see involved in that and building that infrastructure?

VLADIMIR DOLYNUK: I'm not ready to answer this question, Sir, at this time. I will need to talk to CBIA. I'm just not ready to answer this question. Maybe Eric has -- you know just from the top of my head. I'm sorry.

REP. PERONE: All right. Thank you very much.

Any further questions?

Thank you very much for your time.

VLADIMIR DOLYNUK: Thank you.

REP. PERONE: Bill Henderson followed by Ed Dombrowski.

WILLIAM HENDERSON: How do you do? My name's Bill Henderson. I'm President of the Communication Workers of America, representing about 4,000 telecommunication workers across New England. And I'd just like to thank Senator LeBeau, Representative Perone, and the guest members of

SB1007

**JOINT
STANDING
COMMITTEE
HEARINGS**

**COMMERCE
PART 3
716 - 1066**

2013

Bill 1004 An Act Encouraging The
Exportation of State Goods and the Small
Business Export Program



UAMS

March 7, 2013

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(203) 421-5927
Telephone number

(203) 779-1111
Fax number

UAMSmal@aol.com
E-mail

www.UAMS99.COM
Home page

To Whom It May Concern:

Good morning, members of Commerce Committee. I was asked to testify in front of the committee regarding the challenges and the barriers that companies face when attempting to enter foreign markets.

I have been in business for twenty years, have an MBA degree, teach Marketing at a University for graduate level and have been running my own business since 1999. A large part of my business is related to finding new markets and exporting opportunities in China and Japan. In today's global market this process is very different from even ten years ago since governments of many countries help their businesses. I think that it is very important for the State of Connecticut to provide more support to local small and medium-size companies in developing their businesses and becoming stronger.

One of the important tools that can help Connecticut companies to get access to foreign markets is loan programs. Loans can help Connecticut companies to develop better sales channels for their products and services in international markets.

These are difficulties that an average Connecticut company may face if it decides to develop or penetrate international market:

- 1 Finding an experienced sales agent (manufacturer's representative) or a marketing company that can help them with
 - a Analyzing potential foreign market (availability of similar products, information about competitors, information about prices) and suggesting if there is a demand for company's products,
 - b. Finding potential customers in these markets,
 - c Identifying target segments,
 - d Advising what sales channels to use and how to use them;
 - e Assisting in price strategies,
 - f. Assisting with sales calls, meeting arrangements with potential customers and sales channels if any
 - g. Helping with product positioning strategy and adopting their product and advertising / promotional tools to a foreign market if needed.
- 2 Understanding legal system, tariffs, quotas, and customs that might prevent business from developing
- 3 Understanding international payment terms and terms of sales - like - letter of credit, CIF, FOB, etc.
- 4 Securing open credit sales to some foreign countries
- 5 Attending product shows in foreign markets

Let me know if you have any questions

Very Truly Yours,


Vladimir Y. Dolynuk
President



Testimony of Eric W. Gjede
Assistant Counsel, CBIA
Before the Commerce Committee
Hartford, CT
March 7, 2013

Testifying in Support of RB 1004 An Act Encouraging The Exportation of State Goods And The Small Business Express Program.

Good Afternoon Senator LeBeau, Representative Perone, and members of the Commerce Committee. My name is Eric Gjede and I am assistant counsel at the Connecticut Business and Industry Association (CBIA) which represents more than 10,000 large and small companies throughout the state of Connecticut.

CBIA supports RB 1004 because it provides a preference for Small Business Express program loans and grants to businesses seeking to enter a new foreign market for the sale of their goods and services.

There are significant cost and time barriers involved in trying to introduce goods or services into new markets. Federal and state programs designed to assist businesses in this endeavor have suffered significant cuts in both financial resources and personnel. In some instances, larger businesses can overcome the barriers to entering new markets by dedicating employees exclusively to these tasks. However, small businesses, such as the ones eligible for the Small Business Express program, often do not have that option available to them

This bill would fill the void and help small businesses overcome the barriers to entry into new markets for their goods and services. Assisting small businesses in this effort will have a synergistic effect because the more businesses we have involved in exporting, the more places other businesses can turn to for assistance.

Governor Malloy has done a remarkable job of promoting Connecticut's products abroad. CBIA urges the committee to help him in his efforts by giving small businesses a resource that will help them showcase their products and services in other countries.

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**CONNECTICUT
GENERAL ASSEMBLY
SENATE**

**PROCEEDINGS
2013**

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Mr. Clerk, will you please call a tally.

THE CLERK:

Senate Bill Number 114.

Total Number Voting	36
Those voting Yea	33
Those voting Nay	3
Those absent and not voting	0

THE CHAIR:

The bill passes.

Senator Looney.

SENATOR LOONEY:

Madam President -- Madam President, if we might return now to three items that were marked passed temporarily, and that is Calendar page 16, Calendar 156, Senate Bill 1004; Calendar page 16, Calendar 157, Senate Bill 1006; and Calendar page 17, Calendar 166, Senate Bill 752, if we might take those up as the next three items.

Thank you, Madam President.

THE CHAIR:

Mr. Clerk.

THE CLERK:

On page 16, Calendar 156, Senate Bill Number 1004, AN ACT ENCOURAGING THE EXPORTATION OF STATE PRODUCTS AND SERVICES THROUGH THE SMALL BUSINESS EXPRESS PROGRAM, favorable report of the Committee on Commerce, and there are amendments.

THE CHAIR:

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Senator LeBeau.

SENATOR LEBEAU:

Thank you, Madam President. Good afternoon. Good to see you.

THE CHAIR:

Good afternoon.

SENATOR LEBEAU:

I move acceptance of the joint committee's favorable report and passage of the bill.

THE CHAIR:

The motion is on passage. Will you proceed?

SENATOR LEBEAU:

Thank you, Madam President.

The Clerk has an amendment, LCO Number 5799, may he call it, and may I be allowed to summarize.

THE CHAIR:

Mr. Clerk.

SENATOR LEBEAU:

Excuse me, Madam President.

THE CHAIR:

Sorry.

SENATOR LEBEAU:

I have the wrong -- I have the wrong amendment. Let me just --

THE CHAIR:

Wait one second, Mr. Clerk.

Find a new amendment.

SENATOR LEBEAU:

Yes, the -- I gave you the wrong amendment number. I apologize.

THE CHAIR:

No problem.

SENATOR LEBEAU:

The amendment number is LCO Number 5888.

THE CHAIR:

Mr. Clerk.

THE CLERK:

LCO Number 5888, Senate A, offered by Senator LeBeau, et al.

THE CHAIR:

Senator LeBeau.

SENATOR LEBEAU:

Thank you, Madam President.

And thank the Clerk for catching that, along with myself.

This -- what this amendment does and what the bill now -- it's a strike -- strike-everything amendment is it -- essentially sends us a signal to the DECD to attempt to give a priority to businesses attempting to export their products or services to foreign markets. As we know, the President has been attempting to grow our exportation, and by doing so we bring wealth into the country. And by doing so, if we do it for the state, we bring wealth into the state, whether we're selling jet engines or medical devices or pharmaceuticals. If we're selling them abroad, we're

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producing them here and we're exporting them abroad, the wealth is coming back to the state, inuring to ourselves and to our -- our wealth within the state, so -- and this is sending a signal to DECD to -- that they may give a priority for funding for businesses attempting to export their products and services that the -- the clear priority is always creating jobs.

Thank you, Madam President.

THE CHAIR:

Thank you.

Will you remark?

Senator Frantz.

SENATOR FRANTZ:

Thank you, Madam President. I appreciate that.

I stand in favor of the amendment, which will become the underlying bill, and I'd like to, again, commend Senator LeBeau on his hard work. He's having another very successful session here on the Commerce Committee, as successful as any committee I've ever work with in my four-plus years here. The emphasis, of course, is on creating jobs and getting the economy in Connecticut going again. It's a highly challenging place to achieve exactly that for a variety of reasons, which we will have another six weeks to talk about before the end of session. But one of the bright spots in Connecticut is our export sector, and this bill is a good step in the right direction towards trying to emphasize with the people at DECD that -- if we're going to put our eggs in a little more in one basket than another basket, it should be in companies and industries that tend to export to foreign countries, not just to other states but to foreign countries, for that purpose. It's worth it because an export dollar of revenue is worth more to this state of Connecticut to employers than a dollar of regular revenues to people and folks within the state.

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So I stand in strong -- in strong support of the amendment, which will be the underlying bill, and it's -- it's great to see us focusing again on an important part of the economy here in Connecticut that seems to have not received as much attention as it should have in the last couple of years.

Thank you, Madam President.

THE CHAIR:

Thank you.

Will you remark?

Senator LeBeau, for the second time.

SENATOR LEBEAU:

Thank you, Madam President.

I would like to point out, and I'd like to thank Senator Frantz. This been -- this concept has been backed by both sides of the aisle -- and we're also looking, particularly, at small businesses here. We're trying to help small businesses meet with exports. The larger businesses, the UTCs, the Pfizers and other large companies that we have in the state, the Sikorskys and the divisions of UTC, they -- they have the capacity to essentially do a lot of their own work in terms of exportation. And here we're trying to help the small businesses because they don't really have the capacity in many cases to -- to have the staff, so we're -- we're trying to point the direction here to give a priority in the Small Business Express program for -- for exporting for small companies, and help those companies grow, frankly, help them -- help them grow and so they can sell abroad, then they've created new markets.

Thank you, Madam President.

THE CHAIR:

Thank you.

Will you remark?

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Senator McKinney.

SENATOR MCKINNEY:

Thank you, Madam President.

If I could, a question, through you to Senator LeBeau.

THE CHAIR:

Please proceed, sir.

SENATOR MCKINNEY:

Thank you, Madam President.

Senator LeBeau, just for clarification, when we talk about exporting products to foreign markets, foreign markets, I assume is outside the United States of America; is that correct?

Through you.

THE CHAIR:

Senator LeBeau.

SENATOR LEBEAU:

Thank you, Madam President.

That would be my interpretation, yes.

THE CHAIR:

Senator McKinney.

SENATOR MCKINNEY:

And thank you.

And I asked that, through you, Madam President, is if a small business is exporting their products around the country but not outside of the United States, do we have any economic data analysis, benchmarking, or studies, that indicate that those small businesses are

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less needy or less worthy of the advantages of the Small Business Express program? Is there overlap between businesses that export outside the country, are they also exporting around the United States?

Through you, Madam President.

THE CHAIR:

Senator LeBeau.

SENATOR LEBEAU:

Thank you, Madam President.

Thank you for the question. Senator, I think that your question points out that there is a barrier -- that there are barriers to exportation outside the country, and that's why I think we're trying to say this should be a priority. Most of our companies do sell within the country, all throughout the country, and -- small and large -- and their contracts range from, you know, from California, Alaska, even Hawaii to just around the entire country. But when you -- when you cross the borders, there are -- the barriers exist, and I think that that's what we're trying to say here is let's try to help that -- that occur.

THE CHAIR:

Senator LeBeau.

SENATOR LEBEAU:

Thank you. And so just to follow-up on that because I think we've seen on both sides of the aisles strong support for the Small Business Express program, and obviously, we want the money to go to small businesses to create jobs. That's obviously in here priority number one. How does this bill -- how do you envision the commissioner, after this passes, looking at future applications for the Small Business Express program? You know, we've seen, not all have been successes, we -- money was given to a deli, a restaurant in West Hartford, that failed shortly thereafter. Are we trying to send the message here that if it's just jobs and you're just making a product in Connecticut that

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that's not as important as if you're getting your products outside the country? It seems like we are, but then why wouldn't we also want to include people who are selling their products outside of the state of Connecticut, as well?

Through you.

THE CHAIR:

Senator LeBeau.

SENATOR LEBEAU:

• Thank you, Madam President.

I think we are, but I think we're -- I think we're by saying to move towards exports we're looking at an area where small businesses have not had that much success in the past. And again, we're looking at that she may give priority for available funding to economic base industries as defined in section 32-222, including but not limited to those in the fields of precision manufacturing, business services, green and sustainable technology, bioscience and information technology, and businesses attempting to export their products or services to foreign markets, so I think we're looking at trying to help what DECD might be helping working with the Commerce Department, federal Commerce Department, as we have in the past and, particularly, recently with Ms. Evans to grow that to help with -- I know last year, for instance, at the -- the air show in Paris, there were some small companies that were there that had not ever been there before so we're -- those are the kind of things that can operationalize this, and to help them in a variety of different ways and then to make a priority -- that she may give a priority to those companies for -- for dollars from the Small Business Express program.

Through you, Madam President.

THE CHAIR:

Senator McKinney.

SENATOR MCKINNEY:

Thank you.

And through you, Madam President, and I -- I think this is a good bill, good amendment, adding those businesses to what was already in the existing law under the base industries. How do we end up giving money then to a delicatessen versus, say, giving money to a manufacturing company that's a base industry that's exporting its goods all across the United States and the world?

Through you, Madam President.

THE CHAIR:

Senator LeBeau.

SENATOR LEBEAU:

Well, I don't think we are excluding the delicatessens. I don't think we're excluding restaurants. I don't think we're excluding other businesses that are not producing, in a sense, goods and services that are for export or for sale around the country. But I think -- and I've been very happy with Small Business Express program so far. Just pulling on some of the testimony that was in front of our committee this year, Senator, about 12 percent of the jobs in Connecticut right now are in the area of manufacturing, and yet over 22 percent of the jobs that came through Small Business Express program were in manufacturing. So we've -- so we've been doing really well in this area in terms of trying to actually sell products, sell real things, not just pastrami sandwiches you might have at the deli -- belly -- Belly Deli, whatever that was that went belly up, the deli that went belly up, yes, that's it.

SENATOR MCKINNEY:

-- thank you.

SENATOR LEBEAU:

Thank you, Madam President.

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THE CHAIR:

I think so -- thank you.

SENATOR MCKINNEY:

Thank you.

SENATOR LEBEAU:

I'll stop there, Madam President.

THE CHAIR:

Thank you.

SENATOR MCKINNEY:

And I won't -- I won't ask any more questions at risk
of --

THE CHAIR:

-- getting worse.

SENATOR MCKINNEY:

-- further tongue tying the good Senator.

Madam President, this is a good amendment and a good bill, but I -- I do hope that the Commerce Committee and the Legislature will continue to look at this very important program. It doesn't make sense to give money to small business that have a success rate of about 2 percent, yet -- and deprive dollars on those areas, like manufacturing, which we do know have been very important and very successful in growing in the state of Connecticut. So I hope as we continue to tweak the Small Business Express and look at giving priorities, we actually will look at where we've had successes, where we've had failures, and maybe look at also not extending it to certain types of businesses that tend to be too risky. I mean, you know, 95 percent or more of the restaurants fail within the first year, doesn't make a lot of sense to give money to that type of business. It does make sense to do the priorities that you're talking to here.

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Thank you.

THE CHAIR:

Will you remark? Will you remark?

Senator LeBeau.

SENATOR LEBEAU:

Thank you, Madam President.

If there's no objection, I'd like to move this to the Consent Calendar.

THE CHAIR:

It's the amendment, sir.

SENATOR LEBEAU:

We could move the amendment to the Consent Calendar.
Thank you.

THE CHAIR:

You did move the amendment, and -- is there any more comments on the amendment?

Seeing none, all in favor of the amendment please say aye.

SENATORS:

Aye.

THE CHAIR:

Opposed.

The amendment passes.

Senator LeBeau.

SENATOR LEBEAU:

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Thank you, Madam President.

Now if there's no objection, I'd like to move this to the Consent Calendar.

THE CHAIR:

Seeing no objection so ordered, sir.

Senator Looney.

SENATOR LOONEY:

Thank you, Madam President.

Just wanted to mark additional item. If we might move to it next before going back to those other items that had previously been PT'd and then mark go. Calendar page 20, Calendar 191, Senate Bill 704, if that might be marked go and taken up next.

THE CHAIR:

191, Senator Looney? It's on --

SENATOR LOONEY:

-- 20.

THE CHAIR:

It is a go.

Mr. Clerk, will you call that Calendar, please.

THE CLERK:

On page 20, Calendar 191, Senate Bill Number 704, AN ACT CONCERNING REEMPLOYMENT AND THE MUNICIPAL EMPLOYEES' RETIREMENT SYSTEM, favorable report of the Committee on Labor and Public Employees.

THE CHAIR:

Senator Osten.

SENATOR OSTEN:

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Mr. Clerk, call for a roll call vote, but will you do the proceedings and go through and read the vote on the -- on that Consent Calendar. Read the bills on the Consent Calendar and the machine then will be opened.

THE CLERK:

On page 1, Calendar 96, Senate Resolution Number 19,
RESOLUTION CONFIRMING THE NOMINATION OF JASON E.
BOWSA OF BROAD BROOK TO BE A MEMBER OF THE
CONNECTICUT RIVER VALLEY FLOOD CONTROL COMMISSION,
favorable report of the Senate Committee on Executive
and Legislative Nominations.

Also on page 1 --

THE CHAIR:

Mr. Clerk, if you'd like you can just read the
Calendar Number --

THE CLERK:

Okay.

THE CHAIR:

-- and the Resolution Number. Okay.

THE CLERK:

Great.

Page 1, Calendar 97, Senate Resolution Number 20.

On page 2, Calendar 98, Senate Joint Resolution Number
46; also on page 2, Calendar 99, Senate Joint
Resolution Number 47; page 2, Calendar 130, Senate
Joint Resolution Number 21; page 2, Calendar 131,
Senate Joint Resolution Number 48; page 2, Calendar
136, Senate Joint Resolution 49.

SR 21

On page 3, Calendar 197, Senate Joint Resolution
Number 50; also on page 3, Calendar 198, Senate Joint
Resolution Number 51; page 3, Calendar 245, Senate
Resolution Number 22; page 3, Calendar 246, Senate

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Joint Resolution Number 23; page 3, Calendar 247,
Senate Joint Resolution Number 52.

And on page 4, Calendar 316, House Joint Resolution
Number 72; page 4, Calendar 317, House Joint
Resolution Number 73; also on page 4, Calendar 318,
House Joint Resolution Number 74; page 4, Calendar
319, House Joint Resolution Number 75.

On page 5, Calendar 320, House Joint Resolution Number
76; also on page 5, Calendar 321, House Joint
Resolution Number 77; page 5, Calendar 322, House
Joint Resolution Number 78; on page 5, 323 is the
Calendar, House Joint Resolution Number 79.

And on page 6, Calendar 324, House Joint Resolution
Number 80; also on page 6, Calendar 325, House Joint
Resolution 81; page 6, Calendar 326, House Joint
Resolution Number 82; page 6, Calendar 327, House
Joint Resolution Number 84.

HJR 83
Calendar 328-HJR 84

On page 7, Calendar 329, House Joint Resolution Number
85; page 7, Calendar 330, House Joint Resolution
Number 86; page 7, Calendar 331, House Joint
Resolution Number 87; and on page 7, Calendar 332,
House Joint Resolution Number 88.

On page 13, Calendar 128 --

THE CHAIR:

Mr. Clerk, would you also check page 11, Calendar
Number 1 -- 0111.

THE CLERK:

I think that was referred to the Consent Calendar.

THE CHAIR:

It is the Consent Calendar, sir.

THE CLERK:

Oh, yes, yes, yes, you're right. Sorry about that.

On page 11, Calendar 111, Senate Bill Number 825.

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And on page 13, now, Calendar 128, Senate Bill --

THE CHAIR:

Mr. Clerk, would you look at 127, also, please, 127,
Calendar 127.

THE CLERK:

Okay.

Calendar 127, Senate Bill Number 927; also on page 13,
Calendar 128, Senate Bill 1032; and on page 13,
Calendar 137, Substitute for Senate Bill Number 837.

On page 8 --

THE CHAIR:

-- 15.

THE CLERK:

-- 15, Calendar 151 --

THE CHAIR:

Senator, would you look at Calendar 147, please.

THE CLERK:

-- Calendar 147 --

THE CHAIR:

Thank you.

THE CLERK:

-- Senate Bill Number 1061; also on page 15, Calendar
1 --

THE CHAIR:

-- 49.

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THE CLERK:

-- 49, Substitute for Senate Bill Number 909; on page 15, Calendar 151, Senate Bill Number 63.

And, now, on page 16, Calendar 156, Senate Bill Number 1004; also Calendar 157, Senate Bill Number 1006.

And on page 18, Calendar 173, Substitute --

THE CHAIR:

-- Mr. Clerk, can you look at 168 first, please.

THE CLERK:

I'm sorry.

Calendar 168, Substitute for Senate Bill Number 880, and Calendar 173, Substitute for Senate Bill Number 874.

On page 19; Calendar 183, Substitute for Senate Bill Number 853.

And on page 20, Calendar 187, Senate Bill Number 953; also on page 20, Calendar 191, Senate Bill Number 704.

On page 22, Calendar 206, Substitute for Senate Bill Number 950.

On page 23, Calendar 213, Substitute for Senate Bill Number 826.

On page 24, Calendar 221, Senate Bill Number 946.

And on page 29, Calendar 25 --

THE CHAIR:

Sir, on page 28, first.

THE CLERK:

I'm sorry.

cd/gbr
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Page 28, Calendar 250, Substitute for Senate Bill
Number 1010.

And on page 29, Calendar 258, Substitute for Senate
Bill Number 1073.

On page 37, Calendar 306, Senate Bill Number 111.

And I think that's it.

THE CHAIR:

Yes, I think so.

This time I'll ask everybody to please vote. The machine is open, and we're voting on the Consent Calendar.

Do you -- would you please announce it again, Mr. Clerk.

THE CLERK:

Immediate roll call has been ordered in the Senate,
voting today's Consent Calendar. Immediate roll call has been ordered in the Senate.

THE CHAIR:

Have all members voted, all members have voted, the machine will be closed.

Mr. Clerk, will you please call the tally.

THE CLERK:

On today's Consent Calendar.

Total Number Voting	36
Those voting Yea	36
Those voting Nay	0
Those absent and not voting	0

THE CHAIR:

cd/gbr
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The Consent Calendar passes.

Senator Looney.

SENATOR LOONEY:

Thank you, Madam President.

Madam President, a couple of additional items. First of all, on a matter adopted earlier today, Calendar 344, Substitute for House Bill Number 6648, would ask for a suspension for immediate transmittal of that item to the Governor.

THE CHAIR:

Seeing no objection so ordered, sir.

SENATOR LOONEY:

Thank you, Madam President.

Madam President, for a couple of -- of items for recommittals on the last -- near the end of the Calendar, Calendar page 52, under "Favorable Reports and Resolutions," Calendar 34, Senate Resolution Number 8, I would move to recommit that item to the Appropriations Committee.

THE CHAIR:

Seeing no objection so ordered.

SENATOR LOONEY:

And also, Madam President, Calendar 212, Senate Resolution Number 14, I move to recommit that item to the Education Committee.

THE CHAIR:

Seeing no objection so ordered.

SENATOR LOONEY:

Thank you, Madam President.